

# THE NEW ENGLANDER

IRWA Newsletter, New England Chapter 16, Region 4

## President's Message

Chapter Members,

We're back from a very successful Spring Forum in Lahaska, PA, and I want to thank Chapter 9 for hosting such a memorable experience. The week started off with the new and improved IRWA Ethics Course. This was my first time taking this ethics course in person, and I highly recommend it. We had a great group with diverse backgrounds, all able to share stories and to learn from each other's experiences. It was very beneficial to be able to discuss some of the ethical issues that come up from time to time in the right of way profession.

At our core, we aim to improve people's quality of life through infrastructure development. Just this week, a small group of Chapter 16 Members attended a showing of *Little Pink House*, a film which tells Susette Kelo's story of her fight against eminent domain for economic development in New London, CT. Watching the film allowed me the opportunity to reflect further on the ethics course that I had taken, and on the power of perception. I have been able to consider how I influence the public's perception of eminent domain. In this industry, our direct actions can have a profound impact on people's lives, and ethics forms the cornerstone of our profession.

The condemnation process, largely misunderstood by the public, can be intimidating. As right of way professionals, we are constantly balancing seemingly competing interests, and it can be very difficult sometimes. While working to advance projects that aim to benefit the greater good, it is important to treat property owners and tenants that are impacted along the way with consistency, fairness, and respect. Lara Bailey, SR/WA, R/W-NAC provided some great insight into this topic during her presentation at the Spring Forum, where she advised how the Right of Way Agent should always consider "human element" when working with landowners.

Spring 2018 Edition

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To continue to build on this, I am looking forward to attending Course 225: “Listening to Community” at the New Hampshire DOT next week. With that course, I hope to contribute, share knowledge, and benefit from the experience of others on how to positively engage the community. By developing relationships built on trust, we are able to ensure that the public is confident in the process of acquiring private property for infrastructure projects.

I am proud to be a part of this incredible organization and a member of Chapter 16 in New England. Over the past year as President, I have had the chance to meet many of our members on a more personal level, and what a great group we have! I have thoroughly enjoyed the fellowship and perspective, and I look forward to attending all of the great networking and education events that we are planning for the years ahead!

Sincerely,

Derrick W. Roma, PMP, SR/WA  
Chapter 16 President and Director



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## Region Leadership Update



What a fabulous time at the 2018 Region 4 Spring Forum in Lahaska, PA at Peddler's Village! Chapter 09 threw down a memorable event. A big round of applause and appreciation goes out to Chapter 9 and most certainly to Chapter 09 President, Matt Kulpa and the following Chapter 09 members: Joe Bottino, SR/WA; Lorie Corallo, SR/WA, R/W-NAC; Francis Karycki; Maria White; Jane Heineken, R/W-NAC; Susan Nikon and Carol Myers. From All of us at Region 4, “Thank You!”

At the Forum, we accomplished many things to keep Region 4 “at the top of its game!” We enjoyed a variety of presentations from Region 4 Vice Chair Ida Parrett, SR/WA, R/W-NAC; Region 4 INEC Rep Patty Quinn, SR/WA, R/W-NAC and Region 4 YP Rep Derrick Roma, PMP, SR/WA. As a whole, I want thank all the attendee's for their valuable input and participation during our discussions. It is YOUR Region and without your voice, where would we be?

There were many items on our 2018 Spring Agenda. A sampling of some of the agenda items included:

Election of Region 4 Officers: The positions open for nomination were Region Chair; Region Vice Chair and Region Secretary/Treasurer. Your current Region Chair (Craig J. Curtis, SR/WA) and Vice Chair (Ida Parrett, SR/WA, R/W-NAC) were both nominated and elected to serve 1 more year in their respective positions. Derrick Roma, PMP, SR/WA was nominated and elected to serve as our Region Secretary/Treasurer. Congratulations to Ida and Derrick!

With the nomination and election of Derrick Roma, PMP, SR/WA, we close a very significant chapter in our Region's history. Joe Bottino, SR/WA, who has served our Region for many many years, will be passing the torch to Derrick. Our Region owes Joe many thanks for the years he has served. From all of us, "Thank you Joe!"

I certainly hope Joe keeps active with our Region. He has a wealth of knowledge about our Region and its history. Please take a moment to thank Joe. It is this commitment as a volunteer that makes our Chapter's, Region and IRWA community a success!

Region 4 Awards: A big round of applause to our Region Award winners:

- Potomac Chapter 14: A nominee for Chapter of the Year.
- Vanessa Ringgold, SR/WA: Region 4's Professional of the Year (pictured)
- Derrick Roma, PMP, SR/WA: Finalist for Young Professional of the Year.



Congratulations to Chapter 14, Vanessa and Derrick! Let's cheer all 3 of them on in Edmonton!

Are you going to Edmonton?? We can't wait to see you there! In fact, Region 4 is proud to support the IRWA's 6th Annual Young Professionals Symposium at this year's conference. As a Region, we voted to sponsor the YP's as "Believers". Kudos to Chapter Leadership for recognize the importance of supporting our YP's!

Sincerely,  
Craig J. Curtis, SR/WA

# Meet Electric & Utilities Chairperson, Sandy Fogg



## ***Where do you work and what do you do?***

This year marks my 20th year working for Vermont Electric Power Company, the first transmission-only company in the country. I manage VELCO's ROW Department, together with Ally Brown.

## ***How did you first get started in right of way?***

My entry into ROW was part of an effort to re-staff the ROW Department at VELCO in 2006, after years of inactivity.

Prior to early 2001, VELCO was basically maintaining its transmission system that was originally built out between the late 1950's and 1970's. The early ROW managers retired, and landowner matters were generally passed to and handled by the ROW Vegetation Maintenance Department. In 2001, VELCO began a multi-year capital construction effort, upgrading old lines, and building new transmission corridors in Vermont. For a few of the early projects, VELCO utilized ROW acquisition firms to acquire new land rights, but eventually recognized the importance of re-establishing the in-house Department to manage old and new records, along with ongoing landowner interactions.

## ***How long have you been a member and what inspired you to get involved with the IRWA?***

I've been a member since 2011 and learned about it through an association with Coates Field Services. I was new to the right of way department, and saw the IRWA as a helpful resource.

## ***What do you see as some of the primary challenges facing ROW professionals in your industry?***

Attracting new talent to replace retiring agents in a field that is relatively unknown.

## ***How can the IRWA play a role in providing solutions to these challenges?***

Provide internships, Young Professional collaboration, outreach, become recognized by the Project Management Institute as a vital resource for achieving project success.

## ***What advice would you give to a someone just starting out their career in Right of Way?***

Learn as much as you can from those who have been doing this work, shadow experts, invite a retired ROW agent to lunch and pick his/her brain, broaden your skills and develop a working knowledge of customer service, surveying, law, title research, easements, construction, etc.

# John D. Roberts, SR/WA Retires



Congratulations to long time SR/WA and Chapter 16 Member John Roberts on his recent retirement, after over 20 years with the Maine Turnpike Authority. John graduated from the University of New England majoring in mathematics. Early in his career, he was employed by the Army Corps of Engineers in New York City, the City of Biddeford, and Land Use Consultants.

Friend and colleague, Norman Twaddell, Right of Way Agent with the Portland Water District, recalls running into John in the field when he was working for Land Use Consultants as a surveyor. Norman mentioned to John that the Maine Turnpike was looking for a Right of Way Agent at the time. It was

through this contact that John applied and got the job, which is a testament to the value of the IRWA membership and networking.

John reminisces about that day, and says that “shortly after I started the job, I discovered that there was a professional organization dedicated to those that work in the business of procuring and disposing of rights in land or strips of land that allow things to flow to and from geographic locations. The organization (IRWA) was a unique opportunity to expand people skills, the art of negotiating, technical skills, communication skills, and graphic skills (plans and diagrams). I have used those tools both at work and with my family and friends, and they have served me well.”

John has been a land surveyor for 50 years and served on the Maine State Board of Land Surveyors for 18 years. He has served as President of Chapter 16 and was on the International Survey Committee for many years.

John is living in Scarborough, Maine with his wife Chris. He has four grown daughters, Molly, Jin, Megan and Tara. In his retirement, he is enjoying working around the house, cooking, and playing the guitar. Congratulations on your retirement, John, and thank you for your many years of dedicated service to the IRWA and to the profession!



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General Membership Meeting and Chapter Elections

Thursday, May 17, 2018

New Hampshire DOT

See Attached Flyer and Website for Details!



# Giving Back to the Community



Following the Chapter 16 General Membership Meeting on March 9th, Lara Bailey led members to Freeport, ME to volunteer at the Freeport Community Services center. There were a few things to do that day, including stocking the food pantry and straightening items in the thrift shop.

In the picture above, Derrick Roma, Chapter President, places donated bread on the counter for patrons. Derrick noted that he enjoys local volunteering as a way to give back to communities and looks forward to his next volunteer opportunity with Chapter members. Lara is a regular volunteer at the Freeport Community Services Center. If you have a local organization that you would like for the Chapter to support, please reach out to Derrick Roma at [droma@orcolan.com](mailto:droma@orcolan.com).

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## Viewing of Little Pink House

On Monday, May 7th a small group of our members attended the viewing of the Film “Little Pink House” at Landmark’s Kendall Square Cinema in Boston. Ben’s review can be found on the next page.

Shown (left to right): Lara Bailey, Maggie Schmitt, Patty Quinn, Derrick Roma and Ben Sprague





## Little thoughts on a “Little Pink House” by Benjamin Sprague

A majority of people outside of our industry are not aware of the power and effect of eminent domain, or they weren't until Hollywood jumped in. What better way to have the public informed of things that may go unnoticed than to use movies and the power of celebrities, which has been the recent trend on so many issues. Yet does this type of message really reflect what actually happened, or is it written as biased information that tends to lean more to one side? My thoughts are that this movie was actually done quite well even though it does present itself from one side. To quote Writer/Director, Courtney Moorhead Balaker, “Little Pink House is more than a movie, it's a movement, and the hybrid approach gives our fans new ways to use film to fight for positive change in their neighborhoods”. Yes, it missed on a lot of the legal aspects of the situation, racing through the court proceedings in 15 minutes, in a movie lasting over 90. However, it does shed some light on things that we as Right-of-Way professionals might tend to forget over time, the human element. Like most movies, the majority of time was spent developing a relationship between viewer and characters. By creating this bond the viewer can begin to empathize with the character, creating the “how would you feel” or “what would you do” reality. I try to always do my job according to regulations and I feel that what I am doing is making things better for the community as a whole. Unfortunately, I might forget that the individual impacted is not feeling or seeing it the same way. They might feel like they are not being heard or they don't matter. I think it is part of my job to help with their concerns. I may not be able to stop the project on their behalf but I can help inform them of what the situation is. It was not shown whether Ms. Ke-lo was given the correct information or if she was given anything but an offer, but I will make sure when I work with impacted persons I will take the opportunity to make sure I am not just treating them as a number but as an individual. Although I consider the movie to be biased I will remember the human element. Realizing that we are the ones making contact first, it is up to us as Right-of-Way Agents to keep them informed as much as possible and to just treat them as humans.

# Power Savings for Low Income Families

In partnership with the New Hampshire Electric Cooperative (NHEC), the Plymouth Area Renewable Energy Initiative (PAREI) is rolling out a new program called NH Solar Shares. NH Solar Shares will design and install solar PV arrays for the purpose of sharing solar energy with low income families, increasing the portion of clean renewable energy on the grid and to build healthier, more environmentally sustainable communities.

The idea came about in 2016 when NHEC approached community organizations for feedback on the concept and to seek partners to advance the initiative. PAREI saw the program as a perfect fit for their mission, and decided to take it from concept to reality.

These small community-scale solar PV arrays will be built one community at a time, inspired by a task force of local volunteers and funded through charitable donations, grants, the state's solar incentive and a donated lease of land. The majority of the PV electricity will be credited directly to the electric bills of low income families living in the region of the solar PV array.

Steven Camerino, President and CEO of NHEC said about the project, "As we explored how to help our members share in the benefits of renewable energy, we realized it might be possible to combine our concern for reducing the impact of electric consumption on the environment, with addressing the needs of members who are balancing basic needs while living on low or fixed incomes. We believe that New Hampshire Solar Shares does just that, and at the same time, can benefit all members of our cooperative."

The families will not own the arrays, nor will they see any cash payments, but they will benefit from the generated output by seeing a credit on their electric bill. The inaugural Solar Shares array will be built in Plymouth, NH on land donated by The Common Man Family of Restaurants.





# Forty for Forty Scholarships Awarded!

In 2016, the Right of Way International Education Foundation (RWIEF) celebrated its 40th anniversary. To mark the occasion, RWIEF & IRWA created a new scholarship program, with the RWIEF committing up to \$185,000. In the fall of 2017, the IRWA welcomed applicants to apply one of 40 scholarships. Applicants had to be a member in good standing for one year and be committed to achieving either the RWA or RWP credential. Scholarship funding may be used towards the course registration fees for eligible courses.

Chapter 16 is pleased to announce two of their own, ***Carolann McCarron*** and ***Dena Rae***, among the inaugural winners of the Forty for Forty Scholarships!



Dena Rae, Recipient

Dena had to say, "Being selected for this new scholarship, was a great surprise, and honor. I am excited for the opportunity to take advantage of the variety of knowledge, and experience the IRWA has to offer, making me a more valuable member to our profession." Dena joined the New DOT in 2014, as a Right-of-Way Agent, specializing in acquisitions and relocations. She currently serves on the Chapter's Nomination Committee. Dena earned her Bachelor of Science in Business Administration from Franklin Pierce University.

When asked about the impact of receiving this award, Carolann had to say "In pursuing my RWP Certification with the scholarship award, I will be provided with the skills, knowledge and understanding to provide not only my agency but the public we work with the utmost professionalism and know-how in my roll. " With 10 years of experience in the field of commercial and residential real estate, Carolann began her career in the public sector, when she joined the MassDOT Right of Way department. In July of 2014, she joined MBTA Right of Way department, and currently serves as the Chapter's Local Public Agency Committee Chair.



Carolann McCarron, Recipient

Chapter 16 is honored to have both of these women as members since 2015 and look forward to the impact that these scholarships will have on both of them and our profession. Congratulations!

# Professional Development Update

IRWA continues to be considered the unsurpassed source of right of way education programs and professional services worldwide. Chapter 16 continues to bring these valuable resources closer to home for our Chapter Members.

## Upcoming Courses and Seminars in the Region:

- **225 Social Ecology — Listening to Community**  
May 15, 2018, Concord, NH
- **225 Social Ecology — Listening to Community**  
May 17, 2018, Hunt Valley, MD
- **218 Right of Way Acquisition for Electrical Transmission Projects,**  
May 31, 2018, Allentown, PA
- **902 Property Descriptions**  
June 5, 2018, Allentown, PA
- **421 The Valuation of Partial Acquisitions**  
July 9, 2018, Fairfax, VA
- **603 Understanding Environmental Contamination in R.E.**  
August 15, 2018, Fairfax, VA
- **604 Environmental Due Diligence and Liability**  
August 16, 2018, Fairfax, VA
- **218 ROW Acquisition for Electric Transmission**  
September 18, 2018, TBD
- **Eminent Domain Seminar**  
September 20, 2018, Boston, MA
- **421 The Valuation of Partial Acquisitions**  
September 24 — 27, 2018, Concord NH
- **431 Problems in the Valuation of Partial Acquisitions**  
September 28, 2018, Concord, NH



If you have any training or continuing education needs, and would like for the Chapter to host a specific IRWA Course, please contact:

**Trisha Morrison, SR/WA  
Education Chair**

[tmorrison@dot.state.nh.us](mailto:tmorrison@dot.state.nh.us)

Visit IRWA's website to see a list of course titles and descriptions:

[www.irwaonline.org](http://www.irwaonline.org)

## GENERAL MEMBERSHIP MEETING

Please join us for our next **General Membership Meeting** in Concord, New Hampshire where we will welcome speakers from various departments/agencies to talk with us about endangered species, including bats, and how their listing status may impact projects.

### PANEL OF SPEAKERS:

**Sandra Houghton, Wildlife Diversity Biologist**

*NH Fish & Game: Nongame and Endangered Wildlife Program*

Sandi's work at NH Fish & Game focuses on implementation of the Wildlife Action Plan, including working on wildlife connectivity and bat conservation. Previously, Sandi worked as a Wetland Specialist at the NH Department of Environmental Services. She has also conducted a variety of wildlife studies for the US Geological Survey's Patuxent Wildlife Research Center. Sandi has a BA in Biology from Colby College and a MS in Natural Resources (Wildlife) from UNH where her thesis work focused on amphibians and vernal pool habitats.

**Rebecca Martin, Senior Environmental Manager**

*NH DOT Bureau of Environment*

Rebecca reviews potential environmental impacts of NH DOT projects and coordinates threatened and endangered species reviews with State and Federal agencies. Rebecca worked in the NH Adjunct General's Department of Environment in 2014. Rebecca earned her Bachelor of Science and Master of Science degrees in Environmental Science at the University of Maine. She served two terms of service with AmeriCorps in the Maine Conservation Corps as an Environmental Steward.

**Susi von Oettingen, Endangered Species Biologist**

*NE Field Office of the U. S. Fish & Wildlife Services*

Susi has worked in the NE Field Office for over 30 years, primarily as an endangered species biologist, to conserve and recover species at risk. Her federally listed focal species include Indiana and northern long-eared bats, tiger beetles, freshwater mussels, and several coastal birds. Priorities include coordination with state and federal agencies to identify and implement recovery activities for these species, consultation with federal agencies and applicants under section 7 of the Endangered Species Act, and to inform the public about the Fish and Wildlife Service's mission.



### HOSTED BY



### WHEN:

**Thursday, May 17, 2018**

9:00 AM - Registration

9:30 AM - Speaker

10:45 AM - Member Meeting

11:15 AM - Officer Election

### WHERE:

New Hampshire DOT

7 Hazen Drive

Concord, NH 03301

### QUESTIONS:

[droma@orcolan.com](mailto:droma@orcolan.com)

**REGISTER  
ONLINE!**

[WWW.NECHAPTER16.COM](http://WWW.NECHAPTER16.COM)

**SIGN UP TODAY!**

# IRWA'S 64<sup>th</sup> ANNUAL

## INTERNATIONAL EDUCATION CONFERENCE

June 23-27, 2018

Edmonton, AB, Canada

Ages 35 and under will receive a 20% discount on registration fees

To register, [click here](#)

Young Professionals will host a welcoming event on Saturday, June 23, 2018

at [Craft Beer Market](#)

There will be more than 50 education sessions with some specific education seminars for young professionals, including:

- Right of Way Game Show
- The Journey of a Young Professional
- Project Management Basics for the Young Professional

Endless networking and education opportunities!

To get a jumpstart on networking today, log into the [IRWA Member Network](#) and click on "Engage in Mentoring"







# **Annual Conference Networking Reception!**

**Craft Beer Market**

**10013 101A Avenue NW**

**Edmonton, AB**

**(less than 5 minute walk from hotels)**

**Saturday, June 23, 2018**

**6:00 PM to 9:00 PM**

**This event is open to all conference attendees. If you or  
your company would like to sponsor, please contact Matt  
Flette at [matt.flette@evolveinc.ca](mailto:matt.flette@evolveinc.ca)**





**Team #2 Information (please print)**

Team Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

E-Mail: \_\_\_\_\_

\_\_\_\_\_

Team member names:

1) \_\_\_\_\_

2) \_\_\_\_\_

3) \_\_\_\_\_

4) \_\_\_\_\_

**Team #3 Information (please print)**

Team Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

E-Mail: \_\_\_\_\_

\_\_\_\_\_

Team member names:

1) \_\_\_\_\_

2) \_\_\_\_\_

3) \_\_\_\_\_

4) \_\_\_\_\_

**Payment (please print)**

\_\_\_\_\_ Tickets @ \$20 each = \$ \_\_\_\_\_

\_\_\_\_\_ Children 5 &amp; under = \$ 0

TOTAL = \$ \_\_\_\_\_

**Mail team info and  
payment to:**Lara T. Bailey  
M&N Operating Co.  
547 Lincoln St.  
Richmond, ME 04357**Make checks payable to Chapter 16.****RSVP BY  
JULY 13***Many thanks to Chapter 16 and the**Mini Golf Classic Committee!!**Lara Bailey, SR/WA**Betsy Bosiak**Dan Bucan, SR/WA**Patty Quinn, SR/WA***For more information**<http://kimballfarm.com/westford/><http://hamptoninn3.hilton.com/en/hotels/massachusetts/hampton-inn-and-suites-westford-chelmsford-BOSWFHX/index.html>**Cancellation**Registration is fully refundable if attendance is cancelled by July 16 – contact Lara Bailey at [lara.bailey@enbridge.com](mailto:lara.bailey@enbridge.com) or 207-650-4085.**General questions?**[lara.bailey@enbridge.com](mailto:lara.bailey@enbridge.com) or 207-650-4085**Come Join Us!!****for the****7th Annual****IRWA Chapter 16****Mini****Golf Classic****SAVE  
THE  
DATE!****July 20, 2018****Kimball Farm****400 Littleton Rd. (Rt 110)****Westford, MA****10 a.m. - 4 p.m.****Bring your family and friends!****Bring your work mates!****Sign up for teams!****Event is rain or shine.**

# IRWA Chapter 16 <sup>Mini</sup> Golf Classic - July 20, 2018 - Kimball Farm, Westford, MA

## Get ready for some FUN!

Each person who registers, whether playing miniature golf or not, is eligible to enjoy the fun and excitement of Kimball Farm! After you park, meet us in our reserved area under the tent to register your team just before the park opens at 10:00 am.

## Get your TEAMS OF 4 ready!

Teams will be competing for prizes in the following categories:

- Best Team Name
- Best Team Theme (dress)
- Best Team Score
- Best Team Effort

Be creative! Plan to golf with your team as soon as you register. We will have a judge assisting us with the friendly competition and prizes for each hole-in-one.

## Mini Golf and so much more...

On the day of the Mini Golf Classic, each registered person will receive a numbered wristband which will be your ticket to a variety of activities. The Kimball Farm *Give Me Five Plus* program includes any combination of 5 of the following:

- 1 Round of Waterfall Run Mini Golf
- 1 Round of Forbidden Mine Mini Golf
- 1 Large Bucket of Balls at the Driving Range
- 1 Round of 9-Hole Pitch & Putt
- 1 Bumper Boat Ride
- 1 Day Admission to Animal Adventures
- 1 Olde Sawmill Arcade Card Valued at \$8.00
- 1 Pony Ride (when available)
- 3 Tokens for the Grand Slam Batting Cages
- 1 Soaring Eagle Ride
- 1 Spin Zone Ride

## After mini golf...lunch!

After your team has completed the round of mini golf, feel free to eat lunch under the tent. **We will be handing out vouchers to be used toward lunch during registration for those who are pre-registered by July 13.** Many options are available for lunch from the Seafood & Grill Shack. And save room for dessert! Kimball Farm is famous for their homemade ice cream.

## After lunch...awards and more FUN!

After lunch we will gather under the tent to give out the awards! Then continue to enjoy more of the *Give Me Five Plus* activities, and don't forget to take a walk through the Country Store. Our event ends at 4:00 p.m., but feel free to stay longer if you wish (Kimball Farm closes at 9:00 p.m.).

## Hotel accommodations

The Hampton Inn at 9 Nixon Rd in Westford, MA is offering a special IRWA rate of \$129 per night + tax (single/double) for the evenings of July 19 and 20, 2018. When making your reservation, call the hotel directly at 978-392-1555 and mention Group Code IRW, or visit [www.westfordchelmsfordsuites.hamptoninn.com](http://www.westfordchelmsfordsuites.hamptoninn.com) (click on Add Special Rate Codes then enter IRW under Group Code). **The special IRWA rate expires June 20, 2018 so book early!**



## Registration (please print)

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

## Team #1 Information (please print)

Team Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Team member names:

1) \_\_\_\_\_

2) \_\_\_\_\_

3) \_\_\_\_\_

4) \_\_\_\_\_



IS PROUD TO PRESENT

## Region 4 2018 Education Conference and Fall Forum

### ENERGY TRENDS IN THE NORTHEAST

How Do They Impact the ROW Industry?

#### WHEN:

Wednesday, Oct. 17, 2018 -  
Friday, Oct. 19, 2018

#### WHERE:

Hilton Garden Inn  
101 Main Street  
Burlington, VT 05401

#### HOTEL COST:

\$169.00 per night (plus tax)

#### MINUTES WALK FROM:

ECHO Lake Aquarium and  
Science Center  
Church Street Marketplace  
Home of Multiple Breweries

#### VISIT OUR WEBSITE FOR MORE INFORMATION:

[www.nechapter16.com](http://www.nechapter16.com)

#### Registration Coming Soon!

#### SCHEDULE INCLUDES:

**OCT 17** Course 604 Environmental Due Diligence  
and Liability

**OCT 18** Education Conference

#### Key Note Speaker:

Michael Henderson, PE Director of Regional  
Planning & Coordination, ISO New England

#### Presenters & Panel Discussion:

- Moderator: Christopher Root, COO, VELCO
- Erin K. Petkovich, Northeast Business  
Development, Enbridge
- Will Dodge, Director, Downs Rachlin  
Martin, PLLC

#### Additional Presenters invited from:

Green Mountain Power, Vermont Agency of  
Transportation, NHDOT, Avangrid, & others.

#### Safety Presentation:

- David Notte, Physical Security Spec, VELCO

**OCT 19** Fall Forum Business Meeting



# IRWA's Credentialing Programs



Actual IRWA members

## Credentialing Programs

IRWA has developed 6 different Credentialing Programs to help you develop a solid, competitive advantage in today's crowded and complex marketplace. An IRWA Certification will prepare you and your company for whatever lies ahead.

## Invest in your Future

Earning an IRWA Certification will help you to gain new skills, enhance your knowledge base and help you attain a wide range of workplace benefits. An IRWA Certification can often win business in competitive situations.

## Right of Way Disciplines

Earn your right of way certification in one or more of the following disciplines:

- Appraisal
- Asset (Property) Management
- Environmental
- Negotiation/Acquisition
- Relocation Assistance
- Uniform Relocation Act

## IRWA Certification Programs

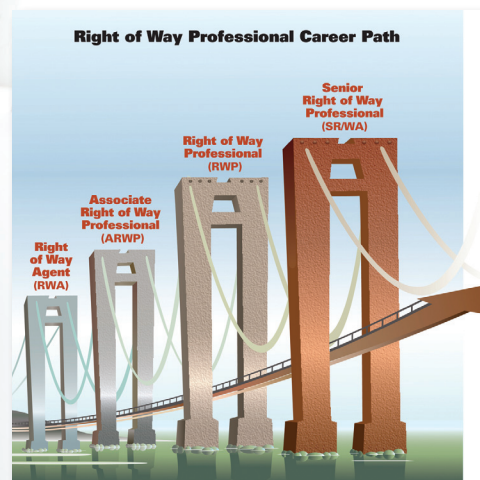
The IRWA currently offers certification in 6 different right of way professional disciplines. Earning a certification demonstrates an unparalleled achievement in a single professional discipline and reinforces a standard of excellence.

*"The SR/WA Designation tells my clients that I am an expert who can help solve their problems. My designation also tells my colleagues that I value the education that IRWA has made available."*

John Rolling, SR/WA  
Rolling & Co, LLC



IRWA Headquarters —  
19210 S. Vermont Avenue,  
Building A, Suite 100,  
Gardena, CA 90248



*"The SR/WA sets me apart from other Fee Appraisers as one who not only knows the Appraisal business, but also the specialization of the right of way profession. If a non-Appraisal question comes from a client, I know another SR/WA who can answer it. SR/WA networking—priceless!"*

David Maturen, SR/WA  
Maturen & Associates, Inc.

## SR/WA Senior Right of Way Professional Designation Program

The SR/WA is the most prestigious professional designation granted to IRWA members who have achieved professional status through experience, education and examination in several right of way disciplines.

## Advance your Career Today

The SR/WA Designation expands employment opportunities, increases salary potential, boosts chances for career advancement and demonstrates professional commitment. The SR/WA Designation helps employers to identify and reward employees with proven initiative, dedication and knowledge.

*"Achieving the SR/WA has been a defining moment in my professional life. The designation has opened many doors. The recognition I received from my manager has been great. He is as proud of my achievement as I am!"*

Ava Jourdain, SR/WA  
City of Oakland

To learn more about the many opportunities available through the IRWA's Credentialing Programs, visit our website today at [www.irwaonline.org](http://www.irwaonline.org) or call (310) 538-0233 – US; (888) 340-IRWA (4792) – Canada

***Our Members are Current / Credentialed / Connected***



# Join the professionals at the IRWA.



Actual IRWA members

*The SR/WA is the highest right of way designation and reflects a commitment to professional growth and development.*

## About the International Right of Way Association

Dedicated exclusively to the right of way profession, the International Right of Way Association (IRWA) has nearly 10,000 professional members throughout the U.S., Canada, So. Africa, and China. Members include Engineers, Appraisers, Property Managers, Acquisition Agents, Lawyers, Surveyors, Title Experts, Environmentalists and Relocation Assistance Agents. As the central authority for the right of way profession, IRWA has united the efforts of its members toward professional development, improved service to employers and the public, and recognition of right of way as a highly-specialized profession. With headquarters located in the greater Los Angeles area, IRWA is the unsurpassed source of right of way educational programs and professional services worldwide.

## Enjoy Discounts, on Education, Meetings and Events.

400 education classes annually, 2 premier meetings every year and 76 chapters meeting monthly. All available to members at a discount.



*"This Association provides an excellent opportunity to network with others – not just appraisers but the whole gamut of right of way professionals from engineers to lawyers to negotiators. What a great group to be part of!"*

**Donnie Sherwood, SR/WA**  
*Integra Realty Resource*

*"Thanks to my involvement with IRWA and the volunteering and networking opportunities, I now have my dream job. The education, professionalism and friendship are priceless."*

**Patricia Thayer, SR/WA**  
*HDR Alaska, Inc.*

*"Being part of IRWA and earning my SR/WA designation has elevated my level of interaction with my clients and peers. Membership in this organization conveys an unspoken commitment to my profession."*

**Larry Castellanos, SR/WA**  
*Associated Right of Way Services, Inc.*

Visit our website to become a member today at [www.irwaonline.org](http://www.irwaonline.org) or call (310) 538-0233.  
In Canada: 888-340-IRWA (4792)

**IRWA Headquarters —**  
19210 S. Vermont Avenue,  
Building A, Suite 100, Gardena, CA 90248

***Our Members are Current / Credentialed / Connected***

